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Best-selling author and consultant Jay Heinrichs will teach you the basic tools of persuasion so you can avoid bitter confrontations and instead come to satisfying agreements. You'll discover how being more articulate, using logic and controlling your emotions can create better, stronger, happier relationships.

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The art of persuasion is a mastery of communication techniques that can help you reach your goals by convincing others of your point of view. It can also be difficult to detect, especially from someone who's fluent in it.

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By Bob Burg

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the necessary art of persuasion Jay A. Conger is a professor of organizational behavior at the University of Southern California's Marshall School of Business in Los Angeles, where he directs the Leadership Institute. He is the author of Winning 'Em Over: A New Model for Managing in the Age of Persuasion (Simon & Schuster, 1998).

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The Soulful Art of Persuasion isn't about winning. It is focused on

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building relationships, blending appreciation and collaboration to ensure success. It's a business book about Karma, and as you give you will receive.

The Soulful Art Of Persuasion by Jason Harris

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The result is an enlightening and entertaining practical introduction to the secrets of persuasive speaking and writing—including strategies that are just as effective in today's offices, schools, courts, and political debates as they were in the Roman forum.

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